Joseph N. Kravec, Jr. 1 SPECTER SPECTER EVANS & MANOGUE, P.C. 2 The 26th Floor Koppers Building Pittsburgh, Pennsylvania 15219 3 (412) 642-2300 (412) 642-2309 4 Fax: E-mail: ink@ssem.com 5 Michael D. Braun (167416) BRAUN LAW GROUP, P.C. 6 12304 Santa Monica Blvd., Suite 109 E-FILING Los Angeles, CA 90025 (310) 442-7755 Tel: 8 Fax: (310) 442-7756 E-mail: service@braunlawgroup.com Janet Lindner Spielberg (221926) Ira Spiro (67641) SPIRO MOSS BARNESS, LLP LAW OFFICES OF JANET 10 LINDNER SPIELBERG 11377 West Olympic Blvd., Fifth Floor 12400 Wilshire Blvd., Suite 400 Los Angeles, CA 90025 Los Angeles, CA 90064-1683 11 (310) 235-2468 Tel: (310) 392-8801 (310) 235-2456 Tel: 12 (310) 278-5938 Fax: E-mail: ira@spiromoss.com E-mail: jlspielberg@ilslp.com 13 Attorneys for Plaintiffs 14 UNITED STATES DISTRICT COURT 15 NORTHERN DISTRICT OF CALIFORNIA 16 SAN JOSE DIVISION 00868 17 HR 18 CASE NO.: FELTON A. SPEARS, JR. and SIDNEY 19 SCHOLL, on behalf of themselves and all CLASS ACTION others similarly situated, 20 COMPLAINT FOR DAMAGES, Plaintiffs. 21 EOUITABLE, DECLARATORY AND INJUNCTIVE RELIEF 22 DEMAND FOR JURY TRIAL WASHINGTON MUTUAL, INC., 23 a Washington corporation; FIRST AMERICAN EAPPRAISEIT, a Delaware corporation; and LENDER'S SERVICE, INC., 25 Defendants. 26 27 FILE BY FAX 28

COMPLAINT FOR DAMAGES, EQUITABLE, DECLARATORY AND INJUNCTIVE RELIEF CASE NO.:

Plaintiffs, by their attorneys, bring this class action against Defendants Washington Mutual, Inc. ("WaMu"), First American eAppraiseIT ("EA"), and Lender's Service Inc., ("LSI") (collectively "Defendants") on their own behalf and on behalf of all others similarly situated, and allege as follows based upon the investigation of their counsel:

OVERVIEW

- 1. This is a class action against Defendants seeking relief on behalf of Plaintiffs and a class of all consumers in California and throughout the United States who, on or after June 1, 2006, received home loans from WaMu, in connection with appraisals that were obtained through either EA or LSI. Plaintiffs and the Class were ultimately responsible for paying for these appraisals, which, as described throughout this Complaint, were not performed in an independent, objective, impartial and unbiased manner, in violation of applicable law and the contractual requirements for the appraisal.
- 2. The vast majority of home purchasers in the United States finance their home purchase through a third party lender. The loan has traditionally been secured by the lender, who retains a security interest in the property until the loan is repaid in full. In the event of default, the lender will be entitled to sell off the security interest (i.e., the property) and recoup the loan amount. Thus, it traditionally has been critical for the lender to make sure the fair market value of the property equals or exceeds the value of the loan. To do so, lenders require that, prior to the loan, the property be professionally appraised to determine its fair market value.
- 3. A real estate appraisal is supposed to be an independent, objective, impartial, unbiased, credible professional estimate of the fair market value of a particular property. It typically consists of a visual inspection of the interior and exterior of a property; inspection of the neighborhood; and a comparison of selling prices of comparable properties on the street or adjacent areas, among other indicia. The lender (in this case, WaMu) typically undertakes to procure the

¹ Fair market value is the price at which a willing buyer would purchase a property and a willing seller would sell the same property, when neither party is under any compulsion to buy or sell, and each party has full knowledge of all pertinent facts relating to the sale."

appraisal on behalf of itself and the borrower with the cost of the appraiser's services ultimately borne by the borrower.

- 4. If an appraisal is properly done, the appraisers perform the appraisal, and appraisal reviewers review the appraisal report, for accuracy and compliance with applicable standards to create what legal and professional standards term a "credible appraisal". Appraisers and appraisal reviewers follow federally accepted standards, the Uniform Standards of Professional Appraisal Practice ("USPAP"), which govern the ethical and legal aspects of the appraisal undertaking, assessment, reporting and review process, and establish the minimum standards for performing a "credible appraisal". These USPAP standards are also adopted by most, if not all, states, including California. Also they are part of the contractual undertakings expressly stated in the Uniform Residential Appraisal Report, which is the standard form that appraisers use for their appraisal reports and which were used for the WaMu loans that are the subject of this Complaint. These appraisal reports also expressly provide that they are to be provided to borrowers and acknowledge that borrowers are permitted to rely on the appraisals as part of any mortgage finance transaction between borrowers and WaMu.
- 5. The USPAP requirements provide that to promote and preserve the public trust inherent in professional appraisal practice, an appraiser and an appraisal reviewer must observe the highest standards of professional ethics to perform and ensure a "credible appraisal". An appraiser and an appraisal reviewer must perform assignments ethically and competently, in accordance with USPAP and any supplemental standards agreed to by the appraiser in accepting the assignment. Under USPAP, an appraiser and an appraisal reviewer must perform assignments with impartiality, objectivity, and independence, and without bias or accommodation of personal interests. In appraisal practice under USPAP, an appraiser and an appraisal reviewer must not perform as an advocate for any party or issue, must not accept an assignment that includes the reporting of predetermined opinions and conclusions or favors the cause of any client, must not communicate assignment results or write a report in a misleading or fraudulent manner, and must not permit an employee or other person to communicate a misleading or fraudulent report.

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and LSI, two purportedly independent appraisal companies, to handle all of WaMu's home loan appraisals. As part of this arrangement, EA and LSI received appraisal requests from WaMu, procured local appraisers to perform the appraisals, reviewed the appraisal reports, and requested at the behest of WaMu that the appraisers make changes before finalizing the reports and providing them to WaMu to transmit to the borrowers. In reality, WaMu, with the full, unfettered cooperation of EA and LSI, controlled the process by which individual appraisers were selected, how home appraisals were performed and ultimately the values at which properties were appraised. EA and LSI consulted directly with WaMu and its loan officers to establish the property values they desired before EA and LSI (and its appraisers) finalized the appraisal reports. This conspiratorial conduct allowed WaMu to direct appraisers to artificially inflate home values and thus provide false appraisals in order to qualify more people for higher value loans. WaMu would then aggregate and package these home loans and sell them in the financial markets for a substantial profit. Ultimately, the higher the volume and value of these loans, the higher WaMu's profits. In 2006, WaMu made over \$760 million in revenue from sales and servicing of home mortgage loans.

In or about June 2006, WaMu entered an agreement, conspiracy or scheme with EA

- 7. As part of the scheme, EA and LSI each received millions of dollars in appraisal fees from unsuspecting WaMu borrowers who, despite paying for what should have been credible appraisals (i.e., done in compliance with applicable legal and professional standards so as to provide an independent, unbiased, and objective appraisal of the fair market value of their property), they instead unwittingly received biased appraisals that were neither independent, objective or in compliance with legal and professional standards. Each borrower was charged for a credible, lawful appraisal, but as a result of the arrangement between WaMu, EA and LSI, no credible, lawful appraisal was performed. WaMu borrowers (i.e., Plaintiffs and the Class) were damaged thereby.
- 8. EA has its principal place of business in Poway, California and operates, manages and directs its nationwide appraisal services and business operations from its offices in California. Likewise, LSI has two of its three nationwide operation centers in California, from which LSI operates and directs the majority, or at least a substantial proportion, of its nationwide appraisal services and business operations. A majority of WaMu's home loan portfolio are loans made in

California, according to its 2006 Annual Report. It is therefore believed and averred that the agreements, conspiracy and misconduct at issue in this Complaint occurred, was conducted and/or was directed primarily from, or at least a substantial proportion emanated from, California, including, but not limited to: a) the designation and assignment of appraisers for WaMu home loans; b) the review, approval and revision of appraisals for WaMu home loans to meet WaMu's expectations; and c) the management and supervision of appraisal services for WaMu home loans to Plaintiffs and the Class.

9. Defendants' conduct violates the Real Estate Settlement Procedures Act, 12 U.S.C. section 2607, the unlawful, unfair and fraudulent prongs of California's Business and Professions Code section 17200, et seq. (the "UCL") as well as the Consumer Legal Remedies Act ("CLRA"). Defendants' conduct also constitutes an unlawful civil conspiracy. Defendants' conduct also breaches their contracts with Plaintiffs and the Class, either directly or because Plaintiffs and Class members are intended beneficiaries of the contracts, or Defendants' services, or is grounds for restitution on a quasi-contract/unjust enrichment basis.

PARTIES

- 10. Plaintiff, Sidney Scholl, is an individual who is a citizen of the State of California, residing in Sonoma County, California. In October, 2006, Ms. Scholl entered a mortgage loan through WaMu's offices in Sonoma, California to purchase a property located at 194 Terrace, Edmond, Oklahoma. In connection with this loan, WaMu procured for itself and Ms. Scholl an appraisal on the subject property from EA and/or LSI that was performed pursuant to the scheme alleged in this Complaint. Ms. Scholl was charged for this appraisal.
- 11. Plaintiff, Felton A. Spears, Jr., is an individual who is a citizen of the State of California, residing in San Jose, California. In March, 2007, Mr. Spears entered a mortgage loan with WaMu on a property located in San Jose, California. In connection with this loan, WaMu procured for itself and Mr. Spears an appraisal of the subject property from EA and/or LSI that was performed pursuant to the scheme alleged in this Complaint. Mr. Spears was charged for this appraisal.

- business banking company in the United States with assets totaling \$346 billion. WaMu operates in four segments: Retail Banking, Card Services, Commercial, and Home Loans. The Home Loans segment originates and services home loans, manages capital market operations, fulfills and services a portfolio of home equity loans and lines of credit, originates and purchases mortgage loans to higher risk borrowers, provides financing and other banking services to mortgage bankers for the origination of mortgage loans, and offers insurance-related products and reinsurance services. This segment offers various real estate secured residential loan products and services primarily consisting of fixed-rate home loans, adjustable-rate home loans, hybrid home loans, option ARM loans, and mortgage loans to higher risk borrowers. As of December 31, 2006, the company operated 2,225 retail banking stores and 472 lending stores and centers in 36 states, including California.

 According to the company's 2006 Annual Report, the majority of WaMu's home loan portfolio are loans made in California.
- 13. Defendant First American eAppraiseIT ("EA") is a Delaware corporation with its principal place of business at 12395 First American Way, Poway, California. EA is a subsidiary of The First American Corporation and is a California corporation with its principal place of business at 1 First American Way, Santa Ana, California.
- 14. Defendant Lender's Service Inc. is one of the country's largest providers of property valuation, title and closing services to the first mortgage, home equity, and subprime markets, as well as to mortgage servicers and investors. LSI is a subsidiary of Fidelity National Information Services, a corporation incorporated in Georgia and headquartered in Jacksonville, Florida. LSI maintains three operation centers, two of which, Santa Ana and Sacramento, are located in California.

JURISDICTION AND VENUE

15. Jurisdiction of this Court is proper under 28 U.S.C. § 1331(federal question jurisdiction) and §1367(supplemental jurisdiction). Plaintiffs assert a federal claim under RESPA, 12 U.S.C. §2607, and supplemental state law claims.

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- 16. Jurisdiction of this Court is alternatively proper under 28 U.S.C. §1332(d)(2). Plaintiffs are citizens of the State of California and reside in Sonoma and San Jose, California. Defendant WaMu is incorporated in the State of Washington and has its corporate headquarters in Seattle, Washington. Defendant EA is incorporated in the State of Delaware and has its principal place of business in Poway, California. Defendant LSI has two of its three main operation centers located in Santa Ana, California and Sacramento, California. A substantial portion of the conduct at issue in this lawsuit took place in one or more of Defendants' California offices.
- 17. The amount in controversy exceeds \$5,000,000 for Plaintiffs and Class members collectively, exclusive of interest and costs, by virtue of the combined cost of appraisals performed by EA and LSI for WaMu, and the revenue and profit reaped by Defendants from their transactions with Plaintiffs and the Class, as a direct and proximate result of the wrongful conduct alleged herein, and by virtue of the statutory, exemplary and/or punitive damages alleged herein.
- 18. Venue is proper within this judicial district pursuant to 28 U.S.C. § 1391(b), (c) and (d). Defendant EA has agents, transacts business and is otherwise found within this judicial district. Defendant LSI has agents, transacts business, and is otherwise found within this judicial district. Defendant WaMu has agents, transacts business and is otherwise found within this judicial district. A substantial portion of the transactions and events complained of herein, including Plaintiffs', occurred in this judicial district, a substantial portion of the affected persons and entities are in this judicial district, and Defendants have received substantial compensation from such transactions and business activity in this judicial district, including the transaction Plaintiffs entered with Defendant. Finally, Defendants inhabit and/or may be found in this judicial district, and the interstate trade and commerce described herein is and has been carried out in part within this judicial district.

BASIC FACTUAL ALLEGATIONS

The Real Estate Mortgage Industry Provides Incentives for High Appraisals

19. WaMu is the country's largest savings and loan with assets totaling \$346 billion.

During the first three quarters of 2007 alone, WaMu originated \$116 billion in residential mortgage loans. WaMu procures more appraisals from EA and LSI than any other single entity.

- 20. Traditionally, a lender such as WaMu would have an interest in ensuring that a borrower is able to repay a home loan, and that the loan is adequately collateralized in case the borrower defaults. Likewise, a consumer borrowing money for a home loan places their trust in the lender to procure a credible appraisal (i.e., one done in compliance with applicable legal and professional standards so as to provide an independent, objective and unbiased appraisal of their home's value) and to lend them money on terms appropriate to that independent, objective and unbiased assessment of that home's fair market value. Traditionally, the borrower and lender share a common interest in having a property independently and objectively appraised to ensure both that the borrower is not paying too much, and that the property value can support repayment of the loan in the event of a default.
- 21. Because traditionally banks retained ownership of the loan and mortgage for the life of the loan, their primary interest was to make sure that the buyer paid off the principal and interest without delay or default. Whenever a buyer defaulted on a loan it would have a direct financial impact on the lender, i.e. loss or threatened loss of principal and interest on the loan. If the loan was properly based on the actual fair market value of the property, however, the lender would be able to sell the loan and recoup the outstanding principal. Accordingly, it was critical that the market value of the property was properly appraised and that the loan amount reflected that value.
- 22. In recent years the traditional model, whereby banks held a mortgage loan until it was paid off, has changed. Banks such as WaMu no longer hold all, or even most of their mortgage loans, but instead sell them to investment banks or government sponsored enterprises such as the Federal National Mortgage Association ("Fannie Mae") or the Federal Home Loan Mortgage Corporation ("Freddie Mac"). These loans are then pooled together, securitized, and sold to the general public as mortgage backed securities, allowing lenders such as WaMu to profit from the volume and value of loans it has procured. The larger the aggregate value of the loans, the more profit for the lender.
- 23. The paradigm shift away from retaining a portfolio of loans towards the sale of mortgage backed securities fundamentally altered a lender's incentive to issue quality loans. By selling the vast majority of their mortgage loan portfolio to other companies, banks no longer

assumed the risk of a bad loan. The risk of default was passed on to other companies and eventually the investors who bought mortgage backed securities. More importantly, now bank profit directly correlated to the volume and value of loans generated, not the likelihood that a loan would be repaid. Banks were thus incentivized to offer as many loans at the highest dollar amounts that could be offered with little regard to whether the loan could be paid back.

24. In this environment, there remained little incentive for lenders to obtain a credible appraisal of a property's real market value and every incentive to offer the highest loan possible and to support it with biased, artificially inflated, false appraisals.

Federal and State Laws Require Appraisal Independence

- 25. Despite the new economic paradigm fueling the mortgage lending industry, state and federal regulations require that appraisals be "credible" by being independent, objective, unbiased and performed in compliance with the minimum standards set forth in the Uniform Standards of Professional Appraisal Practice ("USPAP"). These USPAP standards are incorporated into federal law, see 12 C.F.R. § 34.44, are incorporated into many, if not all, state laws, including California, see California Business and Professions Code §11319, and are part of the contractual undertakings expressly stated in the Uniform Residential Appraisal Report, which is the standard form that appraisers use for their appraisal reports and which were used for the WaMu loans that are the subject of this Complaint. These appraisal reports also expressly contemplated that they would be provided to borrowers and acknowledged that borrowers may rely on the appraisals as part of any mortgage finance transaction between borrowers and WaMu.
- 26. USPAP requires appraisers to conduct their appraisals independently: "An appraiser must perform assignments with impartiality, objectivity, and independence, and without accommodation of personal interests. In appraisal practice, an appraiser must not perform as an advocate for any party or issue. An appraiser must not accept an assignment that includes the reporting of predetermined opinions and conclusions." USPAP Ethics Rules (Conduct).
- 27. USPAP requires appraisers to communicate their appraisals honestly: "An appraiser must not communicate assignment results in a misleading or fraudulent manner. An appraiser must

1	31.	Federal law n	nandates that appraisers involved in federally-regulated transactions
2	operate indep	endently. See	12 U.S.C. §§ 3331 et seq. The Federal Regulations provide that for
3	independent o	ontractors or "	fee" appraisers, the appraiser shall "have no direct or indirect interest,
4	financial or o	therwise, in the	e property or the transaction." 12 C.F.R. 34.45.
5	32.	In 2005, fede	ral regulators, including the Office of Thrift Supervision ("OTS"),
6	published "Fi	equently Aske	d Questions on the Appraisal Regulations and the Interagency Statement
7	on Independent Appraisal and Evaluation Functions." With regard to appraisal independence, the		
8	statement pro	vides:	
9 10		3.	Who should be considered the loan production staff for purpose of achieving appraisal independence? Could loan production staff select an appraiser?
11		Answer:	The loan production staff consists of those responsible for
12			generating loan volume or approving loans, as well as their subordinates. This would include any employee whose
13 14			compensation is based on loan volume. Employees responsible for credit administration function or credit risk management are not considered loan production staff. Loan production staff should not select appraisers.
15		5.	When selecting residential appraiser, may loan production staff
16		J.	use a revolving pre-approved appraiser list, provided the list is not under their control?
17		Answer:	Yes, loan production staff may use a revolving board-approved list to select a residential appraiser, provided the development
18			and maintenance of the list is not under their control. Stati responsible for the development and maintenance of the
19			list should be independent of the loan production process. Further, there should be periodic interval review of the
20			appraiser selection process to ensure that appropriate procedures are being followed and that controls exist to
21			ensure independence. (Emphasis added).
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23		Conspire	LSI and EA d With WaMu to Provide Artificial Appraisals
24		-	11 - Absorbe of atriot fodorol
25	33.		ponding to these federal regulations, as well as threats of strict federal
26	enforcement of appraiser independence in the mortgage lending industry, WaMu attempted to		
27	insulate itself from criticism and federal oversight by entering into an agreement with two		
28	purportedly	independent A	appraisal Management Companies ("AMCs"), First American eAppraiseIT
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and Lender's Services, Inc., whereby WaMu would procure appraisals from these two AMCs on behalf of borrowers for all or nearly all WaMu residential loans nationwide and the cost of the appraisals would be charged to the borrowers at the time of closing. These two AMCs were engaged to oversee the appraisal process and provide a barrier of independence between WaMu (the lender) and those hired to appraise properties on which it would provide mortgage loans. In theory, these AMCs were to select appraisers independent of WaMu, serve as the sole contact with the appraiser, review the appraiser's report, and communicate the unbiased results and report to WaMu. WaMu would in turn communicate the appraisal results and reports to WaMu borrowers so both the borrower and lender could rely on them in entering the mortgage loans. Under this arrangement, WaMu would theoretically not be able to improperly influence the appraiser or the ultimate value placed on a property.

- Both EA and LSI tout themselves as unbiased appraisers who abide by USPAP 34. requirements. As reported on its website, EA assures consumers that it uses "only the services of appraisers licensed or certified by the state in which a subject property is located" and "customers can be assured that Uniform Standards of Professional Appraisal Practice and Financial Institutions Reform Recovery and Enforcement Act ("FIRREA") guidelines are followed and that each appraisal is audited for compliance." Likewise, LSI assures consumers that its appraisals "conform to USPAP requirements."
- In or about June 2006, WaMu retained EA and LSI to administer WaMu's appraisal 35. program. Since this time, EA and LSI have performed nearly all of WaMu's appraisals. WaMu borrowers quickly became both EA's and LSI's largest source of revenue. Since June 2006, EA alone has received over \$50 million in fees from borrowers who received loans through WaMu.
- Prior to being retained by WaMu, EA and LSI used a combination of internal staff 36. and third party appraisers to service clients. Although the independence of the appraiser is critical to the appraisal process, soon after retaining EA and LSI to administer WaMu appraisal program, WaMu identified certain appraisers ("Preferred Appraisers") that WaMu requested conduct residential property appraisals for its loans. At first these preferred appraisers were simply added to the list of possible appraisers to conduct appraisals for WaMu loans, but eventually WaMu

demanded that all of its appraisals be done by the Preferred Appraisers. Despite USPAP and FIRREA requirements that appraisers be independent, EA and LSI acquiesced to WaMu's demand to staff appraisals with Preferred Appraisers.

- 37. Additionally, WaMu encouraged EA and LSI to hire former WaMu employees as staff appraisers and appraisal business managers, the latter of which had authority to override and/or revise the values reached by third party appraisers. Both LSI and EA agreed to WaMu's request and took on new employees who formerly worked for WaMu as its appraisers and regional managers.
- 38. Moreover, pursuant to contractual agreements between WaMu and the AMCs, WaMu had the right to challenge an appraiser's conclusions by requesting a "reconsideration of value" (also known as a "ROV" or "rebuttal") when WaMu did not like the appraised value of a home. This rebuttal system gave WaMu a direct way to request that EA or LSI reconsider an appraiser's report and to raise the value assigned to a given home. WaMu frequently used this "reconsideration of value" technique to get EA and LSI to provide higher appraisal values on a home to enable its loan origination staff to close a loan.
- 39. In addition to WaMu's contractual ability to request a re-appraisal of property valuation, the AMCs' Appraisal Business Managers, hired at the request of WaMu, were given unfettered authority to override the values prescribed by third party appraisers. According to a complaint filed by the New York Attorney General ("NYAG") against EA, a WaMu executive defined the role of EA's Appraisal Business Managers in terms of value disputes in the following way:

... the four appraisers/reviewers would be directly involved in escalations dealing with: ROVs, Valuation issues where the purchase price and appraised value differ with no reconciliations/justifications by the appraiser, Value cuts which we continue to receive from your third party reviewers (Wholesale), proactively making a decision to override and correct the third party appraiser's value or reviewer's value cut, when considered appropriate and supported...

Through these Appraisal Business Managers, WaMu sought to, and did, ensure that home valuations would be sufficient to support the loan WaMu wanted to provide.

Guaranteed High Appraisals Were Facilitated Through Instituting WaMu's Preferred Appraiser List

- 40. Soon after entering its arrangement with EA and LSI, WaMu's loan origination staff began complaining about the appraisals performed by these AMCs having property values too low for the proposed loans. WaMu's origination staff received commissions based on the value and volume of loans generated. Their dissatisfaction was based on desire to close loans at amounts higher than the appraisals justified.
- 41. For example, according to the NYAG's complaint, as early as August 9, 2006, WaMu's internal staff admonished EA for not providing appraisals at the values they wanted. In response to this acknowledged, improper pressure coming from WaMu's loan origination staff who desired the higher appraisals, EA's Executive Vice President capitulated to WaMu's demands by giving its Appraisal Business Managers discretion to raise the value of homes up to \$50,000.
- 42. In order to guarantee WaMu would get the high appraisals it wanted, without having to go through the delay of the rebuttal system, by the winter of 2007, WaMu insisted that EA and LSI use WaMu's "Preferred Appraisers" for all of WaMu's home loan appraisals. These appraisers were individuals whom WaMu was confident would appraise properties at a high inflated value to ensure WaMu could quickly close the loan at a desired amount, and get as much value from the transaction as possible.
- 43. According to the NYAG's complaint, both EA and LSI were complicit with WaMu's demands to exclusively use Preferred Appraisers. In an email dated February 22, 2007, EA's President explained to senior executives at EA's parent corporation, First American, that:

We had a joint call with Wamu and LSI today. The attached document outlines the new appraiser assigning process. In short, we will now assign all WaMu's work to WaMu's "Proven Appraisers" ... We will pay their appraisers whatever they demand. Performance ratings to retain position as a Wamu Proven Appraiser will be based on how many come in on value, negating a need for an ROV. (Emphasis added).

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WaMu's "Preferred Appraiser List" Included Only Appraisers Selected and Controlled by WaMu's Loan Origination Staff

- 44. The individuals on the "Preferred Appraiser List" were hand selected by WaMu's loan origination staff. Requests sent to WaMu's AMCs for the addition of specific appraisers to the approved list were often sent by WaMu's loan origination staff themselves. WaMu's Vice President of "Appraisal Oversight" the division of WaMu that is supposed to be responsible for ensuring that no undue influence is exerted by WaMu's loan origination staff on appraisers stated in an email to EA regarding one ROV for a "low value," that "[t]his is an example of the issue that has caused sales pushing for a 'proven appraiser' process."
- 45. In an email dated March 5, 2007, WaMu confirmed the role of its loan origination staff in choosing specific appraisers for WaMu's "Proven Appraiser List:"

Proven Appraiser List is being created. This will replace the WaMu preferred list. The initial list of names will be provided by lending with a minimum of two appraisers per area/county. The list will then be reviewed and approved by the Appraisal Business Oversight Team and will be checked against our most recent ineligible list. Final list will be provided to VMC's [vendor management companies]. Majority of work must be assigned to the appraisers on the Proven Appraiser List on a Priority Basis. (Emphasis added).

- 46. Any review and approval by WaMu's Appraisal Business Oversight Team was a facade. If an AMC went to WaMu's Appraisal Business Oversight team to discuss the pressure being put on it by WaMu's loan origination staff to provide higher home appraisal values, WaMu responded by telling the AMC to work the issue out directly with the lending staff. WaMu insisted that its loan origination staff have direct contact with appraisers so they could get the appraisals at the value they wanted. Both EA and LSI permitted this direct involvement to occur.
- 47. Appraisers were also aware that the Proven Appraisers were being selected by WaMu's loan origination staff, and that the only way for an appraiser to get onto the list was by giving WaMu's origination staff the appraisals they sought. According to the NYAG's complaint, in an email sent on April 17, 2007 to EA's staff appraisers to explain why staff appraisers were removed from WaMu's Proven Appraiser List, EA's manager acknowledged WaMu's loan origination staff's involvement in the selection of appraisers to perform WaMu's appraisals:

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27 28 I thought I [sic] pass on my thoughts regarding the recent message that we all received for [sic] Peter last weekend. I will be glad to tell you what I know. I have been told that the lending folks at Wamu and [sic] were unhappy with the AMC's and felt they were not receiving a good level of appraisal work. They therefore decided to construct their own appraisal panel, now known as the wamu proven panel, and instructed the AMC's to utilize appraisers from this panel whenever possible. The end result is that if you are not on this proven panel it is very unlikely you will receive wamu work.

The involvement of WaMu's loan origination staff in selecting appraisers to perform 48. WaMu's home loan appraisals was readily apparent to all parties involved and evidenced by emails sent by WaMu's origination staff to EA and LSI requesting the addition of specific appraisers to the Proven Appraiser List. In an email identified in the NYAG's complaint, EA's Executive Vice President informed EA's President that "currently WAMU is controlling the appraisal panel. They are selecting appraisers and calling them 'proven' appraisers. These appraisers are being chosen by

their sales force. First American eAppraiseIT (FA eAppraiseIT) is obligated to use these appraisers." The stated reason WaMu insisted on only using its 'proven' appraisers was because EA's appraisers provided WaMu with "low values."

In addition to selecting which appraisers were on the Proven Appraiser List, WaMu's loan origination staff was responsible for removing appraisers from the list who did not comply with staff expectations or requests for high appraisals, or who performed desk evaluations of other appraisals and reduced another appraiser's valuation of one of WaMu's customer's properties.

WaMu's Proven Appraiser List is Illegal

The Code of Federal Regulations provides that for independent contractors or "fee" 50. appraisers, the appraiser shall "have no direct or indirect interest, financial or otherwise, in the property or the transaction." 12 C.F.R. 34.45. In addition, the Uniform Standards of Professional Appraisal Practice ("USPAP") are incorporated into federal law, see 12 C.F.R. § 34.44, are incorporated into many, if not all, states' laws, including California, and are expressly incorporated as part of the Uniform Residential Appraisal Report used as the standard form for the appraisal reports for the WaMu loans that are the subject of this Complaint. USPAP requires appraisers and appraisal reviewers to provide and ensure "credible" appraisals by complying with USPAP and other applicable legal and professional requirements, which include, among other things, the requirement

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that appraisals and appraisal reviews be conducted independently and without bias: "An appraiser must perform assignments with impartiality, objectivity, and independence, and without accommodation of personal interests. In appraisal practice, an appraiser must not perform as an advocate for any party or issue." USPAP Ethics Rules (Conduct).

- 51. Despite the requirement that appraisers be unbiased, independent, and have no direct or indirect interest in the home mortgage transaction, the agreements between WaMu and EA and LSI establishing WaMu's Proven Appraiser List put in place an appraisal system that was anything but unbiased and independent. Those appraisers willing to provide WaMu with its desired high appraisals for home mortgage transactions were paid an additional 20% WaMu preferred appraisal fee each appraisal. Those appraisers unwilling to bend to WaMu's, EA's and LSI's desire to provide WaMu with high appraisals were removed from the Proven Appraiser List by WaMu's loan origination staff, and were thereafter prohibited from providing appraisals for WaMu by EA or LSI. Appraisers, therefore, had a stake in each and every appraisal they performed for WaMu. They were rewarded financially for providing high home appraisal values through the 20% premium for each WaMu appraisal performed, and were rewarded by staying on WaMu's "Proven Appraiser List" for future WaMu appraisals.
- 52. EA and LSI likewise had a financial incentive to provide WaMu with the specific appraisers WaMu wanted. If either EA or LSI did not agree to provide WaMu with appraisers from WaMu's Proven Appraiser List, they faced losing millions of dollars of business on WaMu's loans.
- 53. EA recognized that WaMu's Proven Appraiser List was unlawful, but chose to go along with WaMu and continued providing illegal appraisal services in order to reap millions of dollars from unsuspecting borrowers. According to the NYAG's complaint, in an email from EA's president to senior executives of First American dated April 17, 2007, EA described the relationship with WaMu as follows: "In short, the issuers are using their designated appraisers as mandated by the WaMu production force at 20% gross margin and bypassing our panel. We view this as a violation of the OCC, OTS, FDIC and USPAP influencing regulation." (Emphasis added). In support of EA's conclusion that its agreement with WaMu was illegal, EA's Executive Vice

President prepared a summary of the guidelines regarding appraiser independence and, compared to WaMu's Proven Appraiser List, concluded the following:

Based on our conversations we have had with the WAMU oversight as well as the questions and answers initiated by our competitor LSI, it is our interpretation that the loan production staff has a great deal to do with selecting appraisers. The PAL [Proven Appraiser List] has been selected by the loan production staff and the continued use of these appraisers is being monitored by the loan production staff. For example, on the LSI question #1 "Does WAMU want to be updated transactionally on every order we can not assign to a PAL?", WAMU's answer is "Yes, we need a short sentence in the message log so that we can monitor, — AND most important — lending can see why you didn't assign to a PAL service provider. Not using a PAL appraiser will be an issue so we need to ensure we've covered our bases as to why they're not utilized." This appears to be directly in contradiction to the interagency guidelines unless you have a different interpretation. (Emphasis added).

54. Both EA and LSI knew that what WaMu was doing, by having its loan origination staff personally select appraisers, was illegal, and that by agreeing to provide WaMu with its "Proven Appraisers" EA and LSI were acting as co-conspirators. According to the NYAG's complaint, in an email dated April 17, 2007, EA's Executive Vice President wrote to EA's President and Chief Operating Officer regarding EA's liability on this:

OTS and OCC only control lenders. However, there is the legal concern about collusion. For example, let's say it is discovered that a lender (loan officer at a lender) is being collusive with an appraiser that is on OUR (WAMU) panel. That is, our reps and warrants apply. Then we are liable I would say because we have gone along with it.... In addition, I think it will tarnish our reputation in the appraisal community because we are allowing WAMU to pick appraisers based on their loan officers. It makes us look complicit. So [it] may not be actionable legally but would hurt our reputation. So those are two bad things off the cuff. There may be more if we think about it and use creative paranoia.

- 55. Despite increasing regulatory scrutiny, rather than abandon the Proven Appraiser List, WaMu sought to obfuscate its misfeasance by changing the name of its Proven Appraiser List to the "WaMu Select" panel. WaMu stated that the, "Name change from 'proven appraiser' and/or use of the moniker "PAL" list is discontinued, under direction of the WaMu legal department. We are utilizing a more generic term acceptable w/in regulatory guidelines and industry standards."
- 56. As a result of WaMu's, EA's and LSI's arrangement, conspiracy and scheme, thousands of WaMu borrowers who collectively paid millions of dollars for "independent, unbiased, and credible" appraisals, failed to receive what they paid for and were damaged thereby.

PLAINTIFF SIDNEY SCHOLL

- 57. Plaintiff, Sidney Scholl, is an individual who is a citizen of the State of California, residing in Sonoma County, California.
- 58. In October, 2006, Ms. Scholl entered a mortgage loan through WaMu's offices in Sonoma, California to purchase a property located at 194 Terrace, Edmond, Oklahoma. See Exhibit 1 (Settlement Statement).
- 59. In connection with this loan, WaMu procured for itself and Ms. Scholl an appraisal on the subject property from EA and/or LSI. See Exhibit 2 (appraisal report). The appraisal report, utilizing the Uniform Residential Appraisal form, certifies that it was completed in compliance with the USPAP standards, including being performed in an independent, objective and unbiased manner. *Id.* It also acknowledges that the appraisal was performed for WaMu and EA and provided to them and LSI, and was contemplated to be disclosed to and could be relied upon by the borrower, Ms. Scholl, in her mortgage loan transaction with WaMu. *Id.* Ms. Scholl was charged \$255.00 for this appraisal.
- 60. Ms. Scholl understood she was purchasing a credible, lawful appraisal and had no reason to doubt the certification in the appraisal report and therefore believed that the appraisal done on her property was performed independently, objectively, without undue influence or bias to affect the value of the home, and was otherwise a credible, lawful appraisal done in compliance with applicable law. It was upon this appraisal that Ms. Scholl and WaMu entered her loan.
- 61. Contrary to Ms. Scholl's belief and unbeknownst to her until shortly before filing this Complaint, the appraisal for the property that was the subject of her WaMu loan was created pursuant to the scheme described in this Complaint and therefore Ms. Scholl did not receive the independent, objective, unbiased and credible appraisal done in compliance with applicable law for which she paid, since no such appraisal was performed by WaMu, EA, LSI or their agents. Ms. Scholl has been damaged thereby.

PLAINTIFF FELTON A. SPEARS, JR.

62. Plaintiff, Felton A. Spears, Jr., is an individual who is a citizen of the State of California, residing in San Jose, California.

- 63. In March, 2007, Mr. Spears entered a mortgage loan with WaMu on a property located in San Jose, California. See Exhibit 3 (Closing Statement).
- on the subject property from EA and/or LSI. It is believed that the appraisal report, utilizing the Uniform Residential Appraisal form, certifies that it was completed in compliance with the USPAP standards, including being performed in an independent, objective and unbiased manner. *Id.* It is also believed that the appraisal report acknowledges that the appraisal was performed for WaMu and EA and provided to them and LSI, and was contemplated to be disclosed to and could be relied upon by the borrower, Mr. Spears, in his mortgage loan transaction with WaMu. *Id.* Mr. Spears was charged approximately \$361.00 for this appraisal.
- 65. Mr. Spears understood he was purchasing a credible, lawful appraisal and had no reason to doubt the certification in the appraisal report and therefore believed that the appraisal done on his property was performed independently, objectively, without undue influence or bias to affect the value of the home, and was otherwise a credible, lawful appraisal done in compliance with applicable law.
- 66. Contrary to Mr. Spears' belief and unbeknownst to him until shortly before filing this Complaint, the appraisal for the property that was the subject of his WaMu loan was created pursuant to the scheme described in this Complaint and therefore Mr. Spears did not receive the independent, objective, unbiased and credible appraisal done in compliance with applicable law for which he paid, since no such appraisal was performed by WaMu, EA, LSI or their agents. Mr. Spears has been damaged thereby.

DEFENDANTS' CONCEALMENT OF ITS SCHEME

- 67. WaMu's, EA's and LSI's scheme to conduct and charge Plaintiffs and the Class for appraisals for WaMu home loans that were neither independent, objective, impartial, unbiased, credible or in compliance with USPAP and applicable law was never disclosed to Plaintiffs or any Class member by Defendants.
- 68. Nor did Defendants give Plaintiffs or the Class any reason to suspect that there was any problem with their appraisal. Indeed, EA and LSI were recognized, experienced appraisal

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27 28 companies who retained certified appraisers who prepared reports that on the surface appeared to have all of the earmarks of a legitimate, independent, objective, unbiased, credible and lawful appraisal. The appraisal reports even included the appraiser's certification that the report was done independently, objectively, impartially and in compliance with USPAP standards and applicable law.

- 69. Moreover, it was traditional that lenders, like WaMu, would obtain appraisals of properties in connection with a home loan and would provide the appraisal report to borrowers and would charge them for it. In other words, without disclosure of Defendants' arrangement, Plaintiffs and the Class could not have reasonably suspected that there was anything wrong with the appraisal for which they were charged.
- 70. The first time Defendants' scheme was publically revealed was in the Fall of 2007 when the New York Attorney General announced its investigation and complaint against EA for conspiring with WaMu to create false appraisals for WaMu home loans. It was only upon and after the New York Attorney General's announcement in the Fall of 2007 that Plaintiffs became aware of Defendants' scheme, and that Class members could have become aware of Defendants' scheme.

CLASS ACTION ALLEGATIONS

- 71. Plaintiffs bring this action on behalf of themselves and on behalf of all other members of the Class ("Class"), defined as all persons in the United States who received a home loan with WaMu and received an appraisal performed by EA or LSI. Excluded from the Class are WaMu's, EA's, and LSI's officers, directors and managerial employees, and any of WaMu's, EA's, or LSI's subsidiary or affiliated entities and any of the judges of the Court before which this case is pending.
- There are thousands of class members who are geographically dispersed throughout 72. the United States, including California. Therefore, individual joinder of all members of the Class would be impracticable.
- Common questions of law or fact exist as to all members of the Class. These 73. questions predominate over the questions affecting only individual class members. These common legal or factual questions include:

members individually to effectively redress the wrongs done to them. Moreover, even if the class members could afford individual actions, it would still not be preferable to class wide litigation. Individualized actions present the potential for inconsistent or contradictory judgments. By contrast, a class action presents far fewer management difficulties and provides the benefits of single adjudication, economies of scale, and comprehensive supervision by a single court.

77. In the alternative, the Class may be certified because Defendants have acted or refused to act on grounds generally applicable to the Class, thereby making appropriate preliminary and final equitable relief with respect to the Class as a whole.

FIRST CLAIM FOR RELIEF

(Against Defendants' for Violation of RESPA, 12 U.S.C. § 2607)

- 78. Plaintiffs hereby incorporate the foregoing paragraphs of this Complaint and restate them as if they were fully written herein.
- 79. Under 12 U.S.C. § 2607(b) of RESPA, "[n]o person shall give and no person shall accept any portion, split, or percentage of any charge made or received for the rendering of a real estate service in connection with a transaction involving a federally related mortgage loan other than for services actually performed."
- 80. Plaintiffs and the Class entered federally related mortgage loans with WaMu on or after June 1, 2006.
- 81. In connection with these WaMu loans, Plaintiffs and the Class were charged for appraisals WaMu procured for them through EA and LSI that were certified in the appraisal report to be credible, independent, objective, unbiased, and performed in compliance with USPAP and applicable law. As described throughout this Complaint, no such appraisals were performed by Defendants and the appraisals for which Plaintiffs and the Class were charged by Defendants were neither independent, objective, unbiased or performed in compliance with USPAP or applicable law, in violation of 12 U.S.C. § 2607(b) of RESPA. As such, the appraisals Plaintiffs and the Class received from WaMu, EA and LSI were not appraisals at all in that they could not be relied upon at all since they had not been performed in compliance with the applicable legal and professional

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standards. In other words, the appraisals Plaintiffs and the Class received were not worth the paper on which they were printed and were otherwise valueless.

- 82. Plaintiffs and the Class never received the appraisal service for which they were charged by Defendants and have been damaged thereby.
- Under 12 U.S.C. § 2607(a) of RESPA, "[n]o person shall give and no person shall 83. accept any fee, kickback, or thing of value pursuant to any agreement or understanding, oral or otherwise, that business incident to or part of a real estate settlement service involving a federally related mortgage loan shall be referred to any person."
- 84. As described throughout this Complaint, WaMu entered into an agreement or understanding with EA and LSI that in exchange for WaMu steering to EA and LSI all, or most, appraisal work for WaMu home loans that EA and LSI would cooperate with WaMu to ensure that the appraisals established property values sufficient to support WaMu home loan amounts, regardless of the true market value of the property that was the subject of the WaMu home loan.
- 85. To facilitate WaMu's, EA's and LSI's agreement or understanding, EA and LSI agreed to use (for WaMu home loans) appraisers that WaMu's loan origination staff selected to be on its Proven Appraiser List based on these individuals providing WaMu with sufficiently high appraisals to financially benefit both WaMu and its loan origination staff. In return, WaMu demanded that EA and LSI pay appraisers on its Proven Appraiser List a 20% premium over what EA's and LSI's staff or third party appraisers were paid. Those appraisers who did not provide WaMu with the desired high appraisal values were removed from WaMu's Proven Appraiser List by WaMu's loan origination staff, and were thereafter prohibited from providing appraisals for WaMu, and could not get the 20% appraisal premium. Appraisers on WaMu's Proven Appraiser List have a financial interest in each and every WaMu home loan mortgage transaction that they perform appraisal services for, both for the immediate 20% additional fee, as well as future appraisals for WaMu at the additional 20% fee.
- WaMu benefitted from this arrangement by securing more high value home 86. mortgages that it could bundle and securitize for substantial profits, and EA and LSI benefitted from this arrangement by securing a steady stream of appraisal work on WaMu home loans. Appraisers

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on WaMu's Proven Appraiser List who were retained by EA and LSI to perform appraisals for WaMu home loans benefitted from this arrangement by receiving a 20% premium in return for their participation in this unlawful arrangement with WaMu, EA and LSI.

87. Plaintiffs and the Class were damaged by Defendants' arrangement in that they never received the appraisal service for which they were charged by Defendants and instead unwittingly received unreliable, biased appraisals that were the basis of the mortgage transactions they entered with WaMu.

SECOND CLAIM FOR RELIEF

(Against Defendants for Unfair Business Practices in Violation of Business & Professions Code §§ 17200, et seq.)

- 88. Plaintiffs hereby incorporate the foregoing paragraphs of this Complaint and restate them as if they were fully written herein.
- 89. The UCL defines unfair business competition to include any "unlawful, unfair or fraudulent" act or practice. Cal. Bus. & Prof. Code § 17200.
- 90. A business practice is "unlawful" under the Unfair Competition Law if it is forbidden by law, including state or federal laws or regulations.
- 91. The Code of Federal Regulations provides that for independent contractors or "fee" appraisers, the appraiser shall "have no direct or indirect interest, financial or otherwise, in the property or the transaction." 12 C.F.R. 34.45. In addition, the Uniform Standards of Professional Appraisal Practice ("USPAP"), which are incorporated into federal law by 12 C.F.R. § 34.44, and into the state law of many, if not all states, including California (see California Business and Professions Code §11319) requires appraisers to perform a credible appraisal done in compliance with USPAP standards, which includes requiring that their appraisals be conducted independently: "An appraiser must perform assignments with impartiality, objectivity, and independence, and without accommodation of personal interests. In appraisal practice, an appraiser must not perform as an advocate for any party or issue." USPAP Ethics Rules (Conduct).
- 92. USPAP also requires that "[e]ach written real property appraisal report must contain a signed certification that is similar in content to the following form:

94. WaMu, EA, and LSI have and continue to violate the "unlawful" prong of the UCL through the creation and use of WaMu's Proven Appraiser List because appraisers on this list clearly have an interest in each WaMu home appraisal transaction, and are not unbiased and independent. WaMu's loan origination staff selects appraisers to be on its Proven Appraiser List based on these individuals providing WaMu with sufficiently high appraisals to financially benefit both WaMu and its loan origination staff. In return, WaMu demands that EA and LSI pay appraisers on its Proven Appraiser List a 20% premium over what EA's and LSI's staff or third party appraisers are paid.

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WaMu's Proven Appraiser List clearly have a financial interest in each and every WaMu home loan mortgage transaction that they perform appraisal services for, both for the immediate 20% additional fee, as well as future appraisals for WaMu at the additional 20% fee.

95. WaMu, EA and LSI conspired to allow WaMu's loan origination staff to select individuals to be on WaMu's Proven Appraiser List even though federal and state law prohibits loan producers from having a direct influence on appraisers. See Office of Thrift Supervision ("OTS").

Those appraisers who do not provide WaMu with the desired high appraisal values are removed

from WaMu's Proven Appraiser List by WaMu's loan origination staff, and are thereafter prohibited

from providing appraisals for WaMu, and can not get the 20% appraisal premium. Appraisers on

published "Frequently Asked Questions on the Appraisal Regulations and the Interagency Statement on Independent Appraisal and Evaluation Functions." WaMu, EA, and LSI also agreed that

WaMu's loan origination staff would have control over deciding which individuals would stay on the list in violation of federal laws which prohibit loan producers from having a direct influence on appraisers.

- 96. Through these agreements, the appraisers on WaMu's Proven Appraiser List retained by EA and LSI for WaMu home loans are not acting independently, objectively and in compliance with USPAP standards as federal and state law mandates. Rather, WaMu, EA and LSI permit and have agreed to permit WaMu's loan origination staff direct contact with appraisers to influence their ultimate appraisal decision, instead of allowing them to act in an unbiased, independent fashion. Moreover, the appraisal reports that these appraisers create for WaMu home loans, which are approved by EA and LSI in their review process, are not independent, objective, unbiased, credible or performed in compliance with USPAP standards as required by federal and state law.
- 97. Because of Defendants' unlawful acts and practices, Defendants injured Plaintiffs and members of the Class and obtained, and continue to unfairly obtain, money and property from Plaintiffs and members of the Class. Thus, Plaintiffs request that this Court cause Defendants to restore this money to Plaintiffs and all Class members, and to enjoin Defendants from continuing to violate the Unfair Competition Law as discussed herein. Otherwise, the Class may be irreparably harmed and/or denied an effective and complete remedy if such an order is not granted.

1	:	THIRD CLAIM FOR RELIEF		
2		(Against Defendants for Unfair Business Practices in Violation of Business & Professions Code §§ 17200, et seq.)		
4	98.	Plaintiffs hereby incorporate the foregoing paragraphs of this Complaint and restate		
5	them as if the	y were fully written herein.		
6	99.	The UCL defines unfair business competition to include any "unlawful, unfair or		
7	fraudulent" act or practice. Cal. Bus. & Prof. Code § 17200.			
8	100.	A business act or practice is "unfair" under the Unfair Competition Law if the		
9	reasons, justif	ications and motives of the alleged wrongdoer are outweighed by the gravity of the		
10	7,5 The second s			
11	101.	Defendants have violated, and continue to violate, the "unfair" prong of the UCL in		
12	the following			
13 14	-	Agreeing to allow and allowing WaMu to create its Proven Appraiser List which is constituted of appraisers WaMu hand selected as being ones that would provide WaMu with high home appraisal values;		
15	- '	Agreeing to allow and allowing WaMu to limit its Proven Appraiser List to only those appraisers WaMu knew would provide it with high home appraisal values;		
16 17	-	Agreeing to allow and allowing all of WaMu's home appraisals to be performed by only appraisers on WaMu's Proven Appraiser List;		
18 19	-	Agreeing to allow and allowing WaMu control over the Proven Appraiser List by allowing WaMu, or members of WaMu's loan origination staff, to choose appraisers to be added to the list, or to choose appraiser to be taken off the list;		
20	_	Agreeing to allow and allowing WaMu to dictate a financial incentive for appraisers on WaMu's Proven Appraiser List to inflate appraisals;		
21 22		Agreeing to provide and providing appraisers on WaMu's Proven Appraiser List a financial interest in each appraisal performed for WaMu;		
23	-	Agreeing to provide and providing appraisers on WaMu's Proven Appraiser List a		
24 25		financial interest in remaining on WaMu's Proven Appraiser List by paying these appraisers a higher per-appraisal fee, and by informing them that if they did not provide appraisals at a high enough value for WaMu, they would be removed from the Proven Appraiser List;		
26 27	-	Agreeing to allow and allowing WaMu the ability to overrule home appraisal values WaMu believed to be too low through the "rebuttal" or "Reconsideration of Value" system;		
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1	Yet, despite this offer and promise, Defendants' failed to provide independent, unbiased and					
2	credible home appraisals in the following ways:					
3	· _·	Agreeing to allow and allowing WaMu to create its Proven Appraiser List which is constituted of appraisers WaMu hand selected as being ones that would provide WaMu with high home appraisal values;				
5	<u></u>	Agreeing to allow and allowing WaMu to limit its Proven Appraiser List to only those appraisers WaMu knew would provide it with high home appraisal values;				
7	_	Agreeing to allow and allowing all of WaMu's home appraisals to be performed by only appraisers on WaMu's Proven Appraiser List;				
9		Agreeing to allow and allowing WaMu control over the Proven Appraiser List by allowing WaMu, or members of WaMu's loan origination staff, to choose appraisers to be added to the list, or to choose appraiser to be taken off of the list;				
10 11	_	Agreeing to allow and allowing WaMu to dictate a financial incentive for appraisers on WaMu's Proven Appraiser List;				
12	-	Agreeing to provide and providing appraisers on WaMu's Proven Appraiser List a financial interest in each appraisal performed for WaMu;				
13 14 15	-	Agreeing to provide and providing appraisers on WaMu's Proven Appraiser List a financial interest in remaining on WaMu's Proven Appraiser List by paying these appraisers a higher per-appraisal fee, and by informing them that if they did not provide appraisals at a high enough value for WaMu, they would be removed from the Proven Appraiser List;				
16 17	_	Agreeing to allow and allowing WaMu the ability to overrule home appraisal values WaMu believed to be too low through the "rebuttal" or "Reconsideration of Value" system;				
18 19	-	Agreeing to allow and allowing WaMu's loan origination staff to have direct contact with LSI, EA, and/or their appraisers, regarding appraisals performed for WaMu home loans; and,				
20 21	· _	Failing to provide home loan borrowers with unbiased, independent and credible home appraisals performed in compliance with USPAP standards.				
22	108.	As a result of the conduct described above, Defendants have been, and will continue				
23	to be, unjustly	enriched at the expense of Plaintiffs and members of the proposed Class.				
24	Specifically, I	Defendants have been unjustly enriched by the profits and revenue it has obtained from				
25	Plaintiffs and	the Class from the home appraisals charged to them when taking out WaMu loans.				
26	109.	Because of Defendants' unlawful acts and practices, Defendants injured Plaintiffs and				
27	members of th	e class and obtained, and continue to unfairly obtain, money and property from				
28	Plaintiffs and	members of the Class. Thus, Plaintiffs request that this Court cause Defendants to				
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1	restore this money to Plaintiffs and all Class members, and to enjoin Defendants from continuing to					
2	violate the Unfair Competition Law as discussed herein. Otherwise, the Class may be irreparably					
3	harmed and/or denied an effective and complete remedy if such an order is not granted.					
4	FIFTH CLAIM FOR RELIEF					
5	(Against Defendants for Violation of the Consumers Legal Remedies Act,					
6		California Civil Code § 1750, et seq.)				
7	110.	Plaintiffs hereby incorporate the foregoing paragraphs of this Complaint and restate				
8	them as if they were fully written herein.					
9	111.	This claim for relief is brought pursuant to the Consumers Legal Remedies Act,				
10	California Civil Code § 1750, et seq. (the "CLRA").					
11	112.	Plaintiffs and each member of the proposed Class who took out WaMu home loans,				
12	and had appraisals performed by EA and/or LSI are "consumers" within the meaning of Civil Code					
13	1761(d).					
14	113.	The home appraisals sold by Defendants to Plaintiffs and Class members are				
15	"services" within the meaning of Civil Code § 1761(b).					
16	114.	Defendants have violated, and continue to violate, the CLRA in at least the following				
17	respects:					
18		in violation of Civil Code § 1770(a)(7), Defendants represented their home appraisal				
19		services to be of a particular standard or quality, (i.e., being credible, independent, unbiased and performed in compliance with USPAP standards), which they were not				
20	115.	Plaintiffs and the members of the Class request that this Court enjoin Defendants				
21	from continuing to engage in the unlawful and deceptive methods, acts and practices alleged above					
22	pursuant to California Civil Code § 1780(a)(2). Unless Defendants are permanently enjoined from					
23	continuing to engage in such violations of the CLRA, future consumers taking out WaMu home					
24	loans will be damaged by their acts and practices in the same way as have Plaintiffs and the					
25	members of the proposed Class.					
26	<i>///</i>					
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116. Pursuant to Civil Code § 1782, in conjunction with the filing of this action, Plaintiffs notified Defendants in writing of the particular violations of Civil Code § 1770 and demanded that Defendants rectify the problems associated with its illegal behavior detailed above, which actions are in violation of Civil Code § 1770.

117. If Defendants fail to adequately respond to Plaintiffs' demand within 30 days of Plaintiffs' notice, pursuant to Civil Code § 1782(b), Plaintiffs will amend their complaint to seek the following damages as provided for in Civil Code § 1780 actual damages in excess of the jurisdictional limits of this Court.

SIXTH CLAIM FOR RELIEF

(Against Defendants for Breach of Contract)

- 118. Plaintiffs hereby incorporate the foregoing paragraphs of this Complaint and restate them as if they were fully written herein.
- 119. Plaintiffs and the other Class members on or after June 1, 2006 took out a WaMu home loan with WaMu. In connection with these WaMu home loans, WaMu, on behalf of and for Plaintiffs and the Class, undertook and agreed to procure and did procure appraisals from EA and/or LSI for the homes that were the subject of Plaintiffs' and Class members' WaMu loans. EA and/or LSI undertook and agreed to provide and provided Plaintiffs and the Class with these appraisals directly and/or by delivery to them through WaMu. Plaintiffs and Class members were charged for these appraisals as reflected in their Settlement Statements (HUD-1) or other loan documents.
- 120. As evidenced by the loan documents that accompanied the home loan transaction, the contracts between Plaintiffs and the Class and Defendants show that the Defendants were to provide a home appraisal which, pursuant to applicable laws and standards as certified in the appraisal reports, would be performed by an independent, objective and unbiased appraiser, and the appraisal reports would be credible, objective, unbiased and independent home appraisal done in compliance with USPAP standards. Moreover, the appraisal reports Plaintiffs and the Class received from Defendants specifically acknowledge that borrowers (i.e., Plaintiffs and the Class) would receive the appraisal report and may rely upon them in their mortgage financing transaction with the lender (i.e., WaMu).

- 121. Plaintiffs and the Class performed all conditions of the contracts to be performed by them, except to the extent they were lawfully excused from such performance. Defendants breached these contracts with Plaintiffs and each Class member by not providing a home appraisal which was performed by an independent, objective and unbiased appraiser, and by not providing appraisal reports that were credible, objective, unbiased, independent, and done in compliance with USPAP standards and applicable law. In other words, Plaintiffs and the Class were charged for a lawful appraisal which was never performed by Defendants.
- 122. As a direct and proximate result of the foregoing conduct, Plaintiffs and the Class members have suffered damages, including economic losses, warranting compensatory damages as well as injunctive relief, declaratory relief and other equitable relief deemed just and proper by the Court.

SEVENTH CLAIM FOR RELIEF

(Against Defendants for Quasi-Contract/Unjust Enrichment)

- 123. Plaintiffs hereby incorporate by reference each and every allegation contained in the preceding paragraphs of this Complaint as if fully rewritten herein. Plaintiffs plead this Count in the alternative.
- 124. Defendants' engaged in unlawful conduct by representing to Plaintiffs and the members of the Class that their home appraisals provided for the purpose of obtaining a home loan would be performed by an independent and unbiased appraiser and that the appraisal report would be credible, objective and done in compliance with USPAP standards, but actually providing home appraisals performed by a biased, non-independent appraiser and providing appraisal reports that were not credible, objective or done in compliance with USPAP standards as described throughout this Complaint, is unlawful
- 125. Defendants took monies from Plaintiffs and Class members in exchange for what were supposed to be independent, objective, unbiased, credible appraisals and appraisal reports done in compliance with USPAP standards, but did not provide such appraisals and appraisal reports. Defendants have been unjustly enriched at the expense of Plaintiffs and the Class members as a

1	result of their	unlawful conduct alleged herein, thereby creating a quasi-contractual obligation on			
2	Defendants to restore these ill-gotten gains to Plaintiffs and the Class.				
3	126.	As a direct and proximate result of Defendants' unjust enrichment, Plaintiffs and			
4	Class member	rs are entitled to restitution in an amount to be proved at trial.			
5		PRAYER			
6	WHEREFORE, Plaintiffs, on behalf of themselves and on behalf of the other members of the				
7	Class, request an award and relief as follows:				
8	A.	An order certifying that this action is properly brought and may be maintained as a			
9	class action, t	hat Plaintiffs be appointed Class Representative and Plaintiffs' counsel be appointed			
10	Class Counsel.				
11	В.	Compensatory damages, except as to Count Five.			
12	C.	Treble damages as to Count One.			
13	D.	Restitution in such amount that Plaintiffs and all Class members paid for their home			
14	appraisals, or the profits, charges and fees Defendants obtained for them.				
15	E.	An order enjoining Defendants from maintaining and utilizing WaMu's Proven			
16	Appraiser Lis	t, or any other mechanism by which WaMu has control over the appraiser selected to			
17	perform Wal	Iu's home appraisals or value the appraiser sets for the subject property.			
18	F.	An order awarding Plaintiffs their costs of suit, including pre and post-judgment			
19	interest.				
20	G.	An order awarding Plaintiffs' counsel's attorneys' fees.			
21	H.	An order requiring an accounting for, and imposition of a constructive trust upon, all			
22	monies received by Defendants as a result of the unfair, fraudulent and unlawful conduct alleged				
23	herein.				
24	I.	Such other and further relief as may be deemed necessary or appropriate.			
25					
26	<i>!!!</i>				
27	<i> </i>				
28	<i>III</i>				
	ŀ	22			

1 **DEMAND FOR JURY TRIAL** 2 Plaintiffs hereby demand a trial by jury on all causes of action and issues so triable. 3 4 Dated: February 7, 2008 Michael D. Braun BRAUN LAW GROUP, P.C. 5 6 By: 7 Michael D. 12304 Santa Monica Blvd., Suite 109 8 Los Angeles, CA 90025 Tel: (10) 442-7755 9 Fax: (310) 442-7756 10 Joseph N. Kravec, Jr. SPECTER SPECTER EVANS 11 & MANOGUE, P.C. The 26th Floor Koppers Building 12 Pittsburgh, Pennsylvania 15219 Tel: (412) 642-2300 13 Fax: (412) 642-2309 14 Ira Spiro SPIRO MOSS BARNESS & BARGE, LLP 15 11377 West Olympic Blvd., Fifth Floor Los Angeles, CA 90064-1683 Tel: (310) 235-2468 16 (310) 235-2456 Fax: 17 Janet Lindner Spielberg 18 LAW OFFICES OF JANET LINDNER SPIELBERG 12400 Wilshire Blvd., Suite 400 19 Los Angeles, CA 90025 (310) 392-8801 Tel: 20 Fax: (310) 278-5938 21 Attorneys for Plaintiffs 22 23 24 25 26 27 28

EXHIBIT 1

Case5:08-cv-00868-RMW Document1 Filed02/08/08 Page37 of 55

	****	10/4/08	4:06 P	M		,	NATE NA BERR ROOF
: ,	A. U.S. Department of Hou	sing		T	В. Туре		MB No. 2502-0265
•	and Urban Developmen	it		1.] JFHA	2.[]FMHA		3. [] Conv., Unine.
	FINAL			4. []VA 6. File Number	6, [X] Conv. 1	ne. 7. Loan Numb	
	-			6090334	5		7468970
1	Settlement Statemer			8. Mortgage Ins. Cas	e No.		
	C. Note: This form is furnished to give agent are shown. Items ma	e you a statement o	f actual	settlement costs. Arrox	ints paid to en	d by the settlem	ent
		ed in the totale.	Design Offi	mane me closud: mey a	e stroku jisje	for information	1
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	F. Name of Seller: Sevannah Builders LLC F. Name of Lander: Washington Mutual Bank, F.	A SOEO LE-Line	R-9-/-			TIN:	
	Arate! IT 00019		Perkwe	y, din Floor, Downers			
ŀ							
民民	817 Northwest 194 Terrace, H. Settlement Agant: Stewart Abstract & Title of O						
	Place of Settlement: 4401 W. Memorial Road, Su	ikiahoma (405) 232 ilie #105, Okiahoma	6784 City, C)K 73134	<u> </u>	TIN:	73-1093494
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·.)	101. Contract sales price	288,000.00	+	Gross amount due to Contract sales price	seller:		
1.0	102 Personal property	455,650.00	402.	Personal property			
1	103. Settlement charges to borrower (line 1400)	6,132.18	403.	· · · · · · · · · · · · · · · · · · ·			
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ŀ	IOS. Assessments	 	407.	County textes			
1	09.		408.	Assessments			
-	110.	 	410.		<u> </u>		
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	20. Gross amount due from borrower:	285,132,18	420.	Gross amount due to	anlieu		
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2	08.		50#.	Payoff of second moring	age loan		
	77. Seller paid closing cost for buyer	2,312.00	508. 507.	Deposit or earnest mor	ey .		
_	18.	2012.00	507. 508.	Seller paid closing cost Federal Express	INT DUYER		
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SUBSTITUTE FORM 1989 SELLER STATEMENT - The information contained in Blocks E, G, H and I and on the 401 (or, if time 401 in sateriaked, time 403 and 404), 408, 407 and 408-412 (explicable part of buyer's real estate but reportable to the IRS) is important text information and is being furnished to the Informati Revenue Service, if you are required to file a registerion penalty or other sanction will be improved on your if this item is required to the reported that the IRS determines that it has not been reported. SELLER RESTRUCTION - If this root sets to was your principle residence, the form 2116, Sale or Exchange of Principal Residence, for any gain, with your income tax return; for other true and bytes to provide Stewart Abstract & Line of Unknown (405) 252-5754 with your correct tax payer identification number, you may be subject to civil or criminal penalties.

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802. 803.	to Washington Mutual Bank, F.	2,312.00	
	Appraisal fee to Washington Mutual Bank, F.A. Credit report	1,098.20 255.00	
808.	Lender's inspection fee		
804. 805. 805.	Mortgage insurance application fee		
807.	Assumption fee Underwriting Fee		
808, 809,	Tax Service Fee		
	Flood Certification Fee to LERETA Corp.		
811. 812.	Cocument Preparation Fee	8.00	
813.	Tax ResearchFee to Washington Mutuel Benk, F.A. Tax Procurement Fee to LERETA Com-	31,00	
814.	Yield Spread Premium	50,00	~
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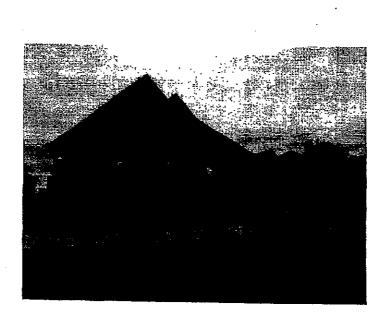
Case5:08-cv-00868-RMW Document1 Filed02/08/08 Page39 of 55

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ATTECATION: I have carefully reviewed the High - Settlement Statume	nt and to the best of my knowledge syst belief, it is a true and accumate electrosect of all 1908
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EXHIBIT 2

File No. 2968758: Page #2



APPRAISAL OF REAL PROPERTY

LOCATED AT: 817 NW 194th Ter Lot 2 Block 3 Stonebrier Sec 1 Edmond, OK 75003

FOR:

Washington Mutual/eAppra 75 N Fairway Dr Vernon Hills, I 80061

AS OF: 09/17/06

BY;

Form GA1 --- "WinTOTAL" appraisal software by a la mode, inc. --- 1-800-ALAADDE

Summary Appraisal Report

Angelo Appreisal Service, Inc. (405) 340-1558

File No. 2968758 Page #

The property of the economical accomical	-xterior-Only inc	spection	Hesidential A	opraisal R	eport Pa		3-0047468 16	
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Property Rights Appreised X Fee Street		cial Assessme	ta\$ None	PI	D HOAS N		per year	
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Fite No. 2988786 Page #4

03-2783-004748897-0 Exterior-Only Inspection Residential Appraisal Report Fig. # 2988758 comparable properties currently offered for sale in the adject religitionshood ramping in price from \$ 179,800 comparable sales in the subject religibioushood within the past byeke mouths ramping in sale price from \$ 122,5 There are 24 to\$ 454,000 pate ata to \$ 298,000 COMPARABLE SALE # 3 SUBJECT COMPARABLE SALE # 2 COMPARABLE SALE # 1 821 NW 1994th 817 NW 194th Ter 19417 Creet Hidea Drive 1609 Redisori Edmond, OK 73003 Edmond, OK 73003 Edmond, OK 73003 Edmond, OK 73003 Proximity to Subject 0.05 miles E 0.06 miles E 2.43 miles NE on party, as Sain Price 289,000 296,000 Sale Price/Gross Liv. Area 113.51 80 年 第 114.11 80 年 \$ 116.71 Buit. 104.59 sq.f. Data Source(s) Assessor ASSOSCO MLS #243754 Verification Sourceie MLS #251725 MLS #237324 **VALUE ADJUSTMENTS** DESCRIPTION DESCRIPTION +(-) \$ Advisiment DESCRIPTION +(-) \$ Adjustment DESCREPTION +(-) \$ Adjustment es er Francins Confibr Con/Ftx Con/Flx Concessions None None None Date of Sale/Time 06/08/2006 07/10/2006 05/12/2006 Location Stonebriar Stonebriat Stonebner ChevenneCro sasehold/Fee Simple Fee Simple Fee Simple Fee Simple Fee Simple Sibo 8,400 Sq.Ft. +/- 11,500 SF +/-12000 SF +/-16000 SF +/-Ava/Interior Avg/interior Ava/Interior Avu/Interior Design (Style) Traditiona! Traditional Traditional Traditional **Cuality of Construct** 1.5 Brk Comp/A 1 Brk Comp/A 1 Brk Comp/A 1.5 Brk Comp/A Actual Age New New New Now Condition VervGood VeryGood VeryGood VeryGood Above Grade Total Barnes, Baths Total Barnes, Baths Total Bitms: Baths +2,000 7 3 1.2 Total Bourses, Beiths 9 4 3.1 Room Count 8 4 3 8 3 2 -1.000 Gross Living Area 2,548 sq.ft. 2,480 sq.ft. 2,419 64 ft 2,830 sq.ft 15.820 ent & Finished ΝA N/A N/Δ NA Rooms Below Grade N/A N/A N/A NA Functional Utility Good Good Good Good itation/Contro Central/Central Central/Central Central/Central Central/Central nargy Efficient Bears Therm Winds Therm Winds Therm Winds Them Winds Sarans/Camort 3 Car Attached 3 Car Attached 3 Car Attached 3 Cer Attached Porck/Patte/Deck Cov Por Cov Por Cov Par Cov Por X + □ -Net 20 % Net Adjustment (Total) X + D -+ 12. -16.620 Adjusted Sale Price Net 2.5 % Net 58 of Comparables Gross 20 % \$ 288,630 Gross 25 % 8 Gress 5.6 279.380 X old I tild not research the sale or trea e history of the subject properly and combly research 🔀 and 🖂 and revisal say prior sales or transfers of the emplact property for the tires years pater to the effective date of this apprecial lata Source(s) Oktahoma County Assessor Ny massanch 🔀 did 🔲 did mod mersel any crior sales or pransfers of the comparable sales for the year prior to the data of sale of the comparable sale lete Source(s) Oklahome County Ass Report the results of the research and analysis of the prior sale or humafor history of the subject properly and comparable sales (report additional prior sales on uses 5)

1754 SUBJECT COMPARABLE SALE #1 COMPARABLE SALE #2 COMPARABLE

COMPARABLE COMPARABLE SALE #3 ate of Prior Sale/Transfe 11/30/2005 12/12/2005 11/30/2005 07/07/2005 Price of Prior Sale/Transfer 36,000 38,000 35,000 64,000 OK County Assessor OK County Assessed CK County Asses OK County Assessor Hective Date of Data Scrace(s) Approx 30 days Approx 30 days Approx 30 days Approx 30 days Analysis of prior sale or transfer history of the subject property and comparable sales All previous sales were land sales blect and comparables are all new <u>construction</u> Summary of Sales Comparison Approach All sales were within not and cross adjustment outdelines. The comparable sales selected were the most recent and pertinent sales relative to the subject property. One and two story homes appear to market equally. All sales were located in the subjects' market area, but cutaide normal distance perimeters due to scarolly of similar sales in aubjects' area. Sales are located in areas considered to possess very similar homes targeted to the same potential purchs Indicated Value by Sales Comparison Approach \$ 289,000 indicated Value by: Sales Comparison Approach \$ 289,000 Cost Approach (if developed) \$ N/A Income Approach (if developed) \$ N/A This is an extrator only insufficient date for the cost approach and income approach. This appraised is made 🔀 "as is", 🔲 subject to completion per plans and specifications on the basis of a hypothetical condition that the improvements have been completed, 🖂 subject to the following regards or alterations on the basis of a hypothetical condition that the repairs or alterations bear been completed, or 🖂 subject to the following required inspection based on the extraordinary assumption that the condition or deficiency does not require absention or require. No requirements. Appreciate is

Based on a visital inspection of the anterior cross of the subject properly from at least the circuit, defined crops of work, etalement of assumptions and limiting conditions, and appraiser's cartification, my (our) opinion of the minist value, as defined, of the real properly that is the subject of this report is \$ 289,000 , se of 09/17/06 , which is the date of inspection and the effective date of this appraisal. Freddis Mac Form 2055 March 2005

made for the intended user listed above.

Fanrie Mas Form 2056 Merch 2005

Form 2055 — "WinTOTAL" appreciasi activate by a fa mode, inc. — 1-800-ALANITE

File No. 2968758 Page

Exterior-Only Inspection F	esidential Apprais:	al Report	Fin # 206875	3-004746897-0 ²³
"The intended user for this appraisal report is the Landar/Client, note:	in this annualest report. The	so interferi ne	a is to east who	Since parameter fleet in
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Freddie Mac Form 2055 March 2005

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Familie Maie Form 2055 March 2005

Form 2055 -- "WinTOTAL" appraisal software by a la moda, inc. -- 1-800-ALAMONE

Completed on behalf of eAppraiselT.



File No. 2966758 Page #6

Exterior-Only Inspection Residential Appraisal Report 1926 2968758

This report form is designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit; including a unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured frome or a unit in a condomicium or cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraisar may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the cartifications are also not permitted. However, additional cartifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraisar's continuing education or manifership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and cartifications. The appraisar must, at a minimum: (1) perform a visual inspection of the excelor areas of the subject property from at least the street, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

The appraiser must be able to obtain adequate information about the physical characteristics (including, but not limited to, condition, room count, gross living area, etc.) of the subject property from the exterior-only inspection and reliable public and/or private sources to perform this appraisal. The appraisar should use the same type of data sources that he or she uses for comparable sales such as, but not kinited to, mutical listing services, tax and assessment records, prior inspections, appraisal files, information provided by the property owner, etc.

INTENDED USE: The Intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

DEFINITION OF MARKET VALUE: The must probable price which a properly should bring in a competitive and open market under all conditions requisits to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of this from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale.

*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by seliers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparabne to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dellar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appreliser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title
 to it, except for information that he or she became aware of cluring the research involved in parforming this appraisal. The
 appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has examined the evallable flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- The appraisar will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 4. The appraisar has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, tode substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraisar has no knowledge of any hidden or unappearent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, tode substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or waranties, express or implied. The appraisar will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Secause the appraisar is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 5. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

Freddle Mac Form 2055 March 2005

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Famile Mae Form 2055 Merch 2005

Form 2065 -- "WinTUTAL" appreisal software by a la mode, iric. -- 1-800-AL AMOTE

Completed on behalf of eAppraiseIT.



File No. 2968756 Page #7

Exterior-Only Inspection Residential Appraisal Report Re# 2988758

03-2783-004748897-0

APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees tital:

- I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- I performed a visual inspection of the exterior areas of the subject property from at least the street. I reported the condition
 of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability,
 soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promotigated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I varified, from a disinterested source, all information in this report that was provided by parties who have a linancial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple fisting services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, medicd repairs, deterioration, the presence of hazardous wastes, todo substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prespective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sec, age, market status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the causa of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report, if I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report, I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.

Freddie Mac Form 2055 March 2005

Page 5 of B

Fannie Mae Form 2055 March 2005

Form 2055 - "Wint TOTAL" appraises software by a la mode, inc. - 1-200-al amost E

File No. 2968756 Page #6

Exterior-Only Inspection Residential Appraisal Report File # 2968756

03-2783-004746897-0

- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.
- 21. The lender/client may disclose or distribute this appraisal report to; the borrower; another lender at the request of the borrower; the mortgages or its successors and assigns; mortgage insurers; government sponsored enterpiaces; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agancy, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraisar's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advantising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am elso subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The barrower, another lender at the request of the borrower, the mortgages or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in chil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraisar's certification.
- 1 accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraisar's cartification.
- The appraisar identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraisar (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report compiles with the Uniform Standards of Professional Appraisal Practice that were adopted and promutgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (exchaing audio and video recordings), or a facelmile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper varsion of this appraisal report were delivered containing my original hand written signature.

APPRAISER Skimetur Lander Argelo et lander Ave, Edmond CK 73003 Telephone Number (405) 340-1558	SUPERVISORY APPRAISER (ONLY IF REQUIRED) Signature Name Company Name Company Address Telaphone Number
Email Address engeloeppralealservice@cox.net Date of Signature and Report 09/20/2009 Effective Date of Appraisal 09/17/06 State Certification # 11243CRA or State License # or Other (describe) State # Cor Other (describe) State # Expiration Date of Certification or License 3/21/2009 ADDRESS OF PROPERTY APPRAISED 817 NW 194th Tor Edmond, CK 73003 APPRAISED VALUE OF SUBJECT PROPERTY\$ 289,000	Errall Address Date of Signature State Certification # or State License # State Expiration Date of Certification or License SUBJECT PROPERTY Did not inspect subject property Did inspect exterior of subject property from street Date of inspection COMPARABLE SALES
LENDER/CLIENT Name Company Name Weshington Mutual/a Appraisalt Company Address 75 N February Dr. Vernon Hills, il 60081 Email Address isistatus@ienciensservice.com	Did not inspect exterior of comparable sales from street Did inspect exterior of comparable sales from street Date of inspection

Freddle Mac Form 2055 March 2005

Page 6 of 6

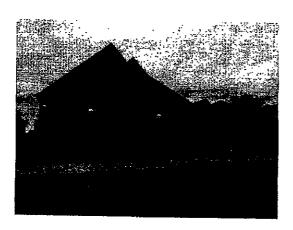
Famile Mae Form 2055 March 2005

Form 2055 -- "What TOTAL" appraisal software by a in mode, fue. -- 1-800-ALAHODE

File No. 2968756 Page #9

Subject Photos

Borrower/Client Sidney Scholl			
Property Address 817 NW 194th Te	r .		
City Edmond	Comiy Oklahoma	State OK Zip Code 7300	13
Lender Weshington Mutu	al/eAppreiseit	1,000	



Subject Front

817 NW 104th Tor
Salas Price 229,000
Gross Living Area 2,546
Total Recome 8
Total Redmons 4
Total Redmons 3
Location Stonesbriar
View Avylintentor
Site 8,400 Sq.Ft.+/Ouestry 1.5 Ext. Compt/A
Age New

Subject Rear



Subject Street

Form PICPIXSR — "WinTOTAL" appraisal software by a la mode, inc. — 1-800-ALAMODE

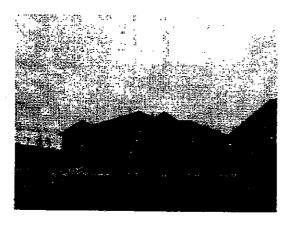
Completed on behalf of eAppraiseIT.



Rib No. 29687561 Page #10

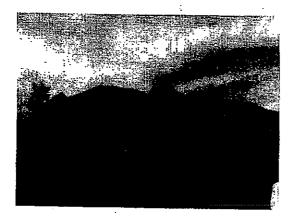
Comparable Photos

Borowe/Client Sidney School		
Property Address 817 NW 194th Ter		
City Edmond	County Oklahoma	State OK Ziu Dude 73003
Lender Washington Mutual/eAppreiselt		



Comparable 1

821 NW 1894th Prox. to Subject Sales Price Gross Living Area 0.05 miles E 283,000 2,480 Total Rooms Total Badrooms Total Ballerooms Location Stonebrian View Avg/interior 11,500 SF +/-1 Brk Comp/A Sits Quality Ags



Comparable 2

19417 Creet Ridge Drive Prox to Subject 0.06 mi 0.06 miles E Sales Price 282,321 Gress Living Area 2,419 Total Rooms Total Bedrooms Total Bedrooms 1.2 . Location Stonebrier View Avg/Interior 12000 SF +/-1 Brk Comp/A



Comparable 3

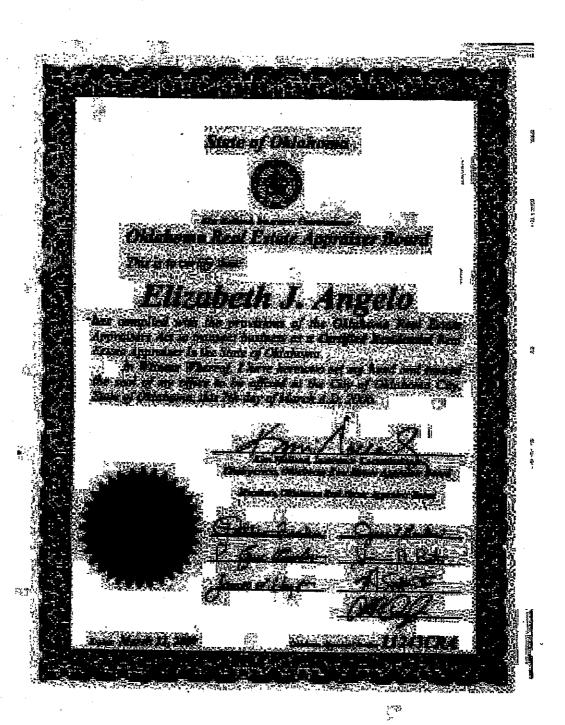
1609 Redland

Prox. to Subject 2.43 mles NE Sales Price 296,000 Gross Living Area 2,830 Total Rooms Total Bedrooms Total Baltscoms

Location CheyenneCross View Avg/interior Sib 16000 SF +/-Coulty 1.5 Brk Comp/A AQ6 New

Form PCPX.CR — "WinTOTAL" appraisal software by a is mode, inc. — 1-800-ALAMODE

File No. 2968756| Page #11



Form SCA — "WirlTOTAL" appraisal software by a in mode, inc. — 1-800-ALAMODE

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EDUCATION

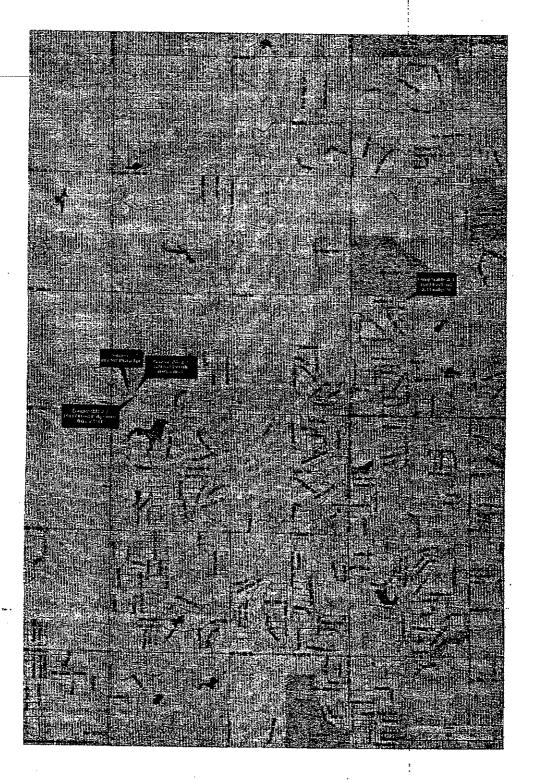
Form SCA — "WishTOTAL" appraisal software by a in mode, ice. — 1-900-ALAMODE

Completed on behalf of eAppraiseIT.

He No. 29687561 Page #12

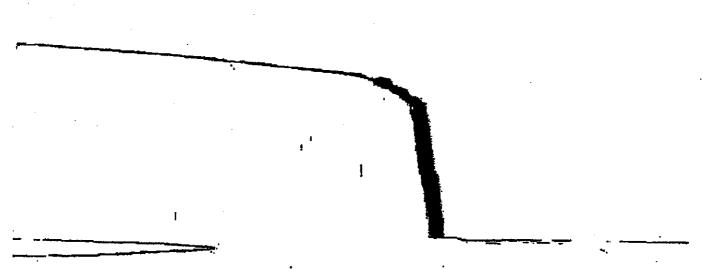
Location Map

Bortower/Clant Stdney Scholl	1
Properly Address 817 NW 194th Ter	i
City Edmond County Oklehoms State OK	Zp Code 73803
Larder West-ington Mctual/eAppraiseit	



Form MAPLOC — "WinTUTAL" expresses software by ϵ is mode, i.e., — 1-800-ALAMODE

EXHIBIT 3



ALLIANCE TITLE COMPANY

901 Camplel Way, Suitz 100, Camphell, CA 95008
Phone: (408) 559-3424 Fax: (408) 377-0284
BUYERS/BORROWERS CLOSING STATEMENT

Estimated

Buyer/Borrower:

Felton A. Spears

Toni Spears

Estrow No:

11517558-001 JLT

Close Date:

Proration Date:

Dete Prepared:

03/03/2007

Property:

San Jose, CA 95127	to Beat	Gredit
EW AND EXISTING ENCUMBRANCES:		
Refinance from Washington Mutual Bank	•	\$178,000.0
EW LOAN CHARGES:		
Appraisal Fee to Washington Munual Bank	361.00	
Tax Service to Washington Munual Bank	81.00	
Flood Determination to LandAmerica Tax & Flood	8.00	
Funding & Review Fee to Washington Mutual Hank	489.00	
Wire Transfer Fee to Washington Mutual Bank	35.00	
Payment Processing to Washington Mutual Bank	200.60	
Credit-Customer Retent to Washington Mutual Bank	(980.00)	
Prepaid Interest to Washington Mutual Bank	621.80	
@ 531.09 per day From 03/12/07 To 04/01/07	1	
Hazard Insurance to Washington Mutual Bank	222.00	
3 mos. @ \$74.00/month .	1 1	
County Property Taxes to Washington Mutual Bank	499.47	
3 mos. @\$166.49/month		
CORDING FEES:		
Recording Fees to Alliance Title Company	73.00	
Record Release to Alliance Title Company	18.00	
DITIONAL CHARGES:	! }	
Homeowners Insurance Premium to Please Advise (If Needed)	600.00	
YOFFS:		
Payoff to World Savings	\$155,423.11	
S154,165.58 Principal Balance		
\$561.75 Interest From 03/01/2007 to 03/16/2007		
\$561.78 Interest 2/15/07-3/01/07		
\$54.00 Reconveyance Fee	;	
S80,00 Statement Fee	!	
A)	. ,	

Case5:08-cv-00868-RMW Document1 Filed02/08/08 Page55 of 55

ESCRETW AND LILLE CHARGES: Leaders Policy \$178,000.00 to Alliance Title Company Delivery/Courier Deliveries to Alliance Title Company Escrow Fee to Alliance Title Company Notary Fee to Ailiance Title Company	584.00 65.00 250.00 75.00	
Sub Totals	158,616.38	178,000.00
Rafund Duc Buyer/Borrower	19,383,62	
Totals	\$178,000.00	\$178,000.00
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Toni Spears